

PASCO–HERNANDO STATE COLLEGE FOUNDATION, INC.

FOUNDATION FULL BOARD MEETING

Wednesday, September 25, 2024

Spring Hill Campus, Conference Center Building B

Networking and Refreshments at 6:00 PM

6:30 PM - Meeting Called to Order

Join Zoom Meeting

<https://phsc.zoom.us/j/82650262403>

Meeting ID: 826 5026 2403

AGENDA

1. GENERAL FUNCTIONS

1.1 Call to Order

1.2 Roll Call

1.3 Code of Ethics - Conflict of Interests Recusals – Quorum

1.4 Ratification

1.4.1 Warrant Registers for June, July and August 2024

1.4.2 Motion for Authorization to Amend Purchase Price and Close on Sale of Ridge Road Property

1.4.3 Naming of the PAC for Lawrence and Charlotte Klau

1.5 Governance Committee Report – Andy Taylor

1.5.1 Approval of President’s Designee and District Board of Trustee Designee

1.5.2 Amendment to Bylaws (Article VII, Section 4)

1.6 Executive Director’s Report — Dr. Lisa Richardson

1.6.1 YTD Donation Revenue Report

1.6.2 Governmental Relations/ Legislative Updates

1.6.3 2024 Foundation Board Self-Evaluation Survey

1.6.4 Culture of Philanthropy

1.6.5 PHSC Strategic Plan

1.6.6 Recognition of Dr. Joel Goldberg’s Passing

1.7 President’s Report – Dr. Jesse Pisors

1.8 Finance Committee Report — Skip Miller

1.8.1 Dashboard Report

1.9 New Business

1.10 Informational Items

1.10.1 Foundation Board Nomination Form

1.10.2 Golf Tournament Flyer

2. ADJOURNMENT

The PHSC Foundation is a direct-support organization for Pasco-Hernando State College, and provides strategic support and funding for scholarships, salaries, library resources, faculty and staff development, construction and renovation, student recruitment and outreach, academic programs, technology, and other College needs as deemed appropriate by the Members of the Foundation Board.

Pasco-Hernando State College Foundation, Inc.
Warrant Register

June 2024

Date Paid	Check #	Vendor name	Description	Amount	Bank name
6/4/2024	30	AT&T Mobility	Jun2024 wireless services	\$66.47	Truist
6/13/2024	31	Roe Insurance, Inc.	D&O Liability renewal 2024	\$4,997.48	Truist
6/21/2024	1365	TRUIST Bank Fee	Truist Bank Fees for June	\$71.68	Truist
6/3/2024	3151	John Stalter	Event Photographer	\$75.00	Truist
6/10/2024	3152	Complete Erosion Control, LLC	Maint.Mowing Snell Property May.2024	\$150.00	Truist
6/10/2024	3153	John Stalter	Event Photographer	\$150.00	Truist
6/10/2024	3154	Pasco-Hernando State College	Summer Camp Scholarships	\$1,000.00	Truist
6/17/2024	3155	Community Florist	Flowers stewardship	\$70.00	Truist
6/17/2024	3156	Smith & Hopen, P. A.	PHSC Fndn Logo registration	\$2,370.00	Truist
6/17/2024	3157	Sunrise Consulting Group	Consulting Services May 2024	\$2,250.00	Truist
6/24/2024	3158	Community Florist	Flowers stewardship	\$70.00	Truist
Truist				\$11,270.63	
6/2/2024	472	Bank of America	Bank of America Merchant Account Fee for June	\$20.27	Bank of America
6/10/2024	4158	Bank of America	OLIO: Fndn Exec committee mtg-Cultivation. AMZ: books for stewardship. Bristo Campus Café: Stewardship team mtg. Office Depot: team supplies. Tampa Bay Bus Journal copy CFO awards Brian Horn. Olive Garden: community cultivation mtg. Dunkin Donuts & Sugar Darlings: Naming Ceremony supplies. FICPA: CPE's CPA Certification. Walmart: SC Naming Ceremony supplies.	\$1,543.47	Bank of America
Bank of America, NA				\$1,563.74	
Total				\$12,834.37	

Supporting documentation on these expenditures will be made available upon request.

Pasco-Hernando State College Foundation, Inc.
Warrant Register

July 2024

Date Paid	Check #	Vendor name	Description	Amount	Bank name
7/3/2024	32	AT&T Mobility	Jun2024 wireless services	\$66.47	Truist
7/22/2024	1383	TRUIST Bank Fee	Truist Bank Fees for July	\$73.97	Truist
7/1/2024	3159	King & Walker, CPAs, PL	Foundation Financial Audit 12/31/2023	\$15,000.00	Truist
7/1/2024	3160	Touchpoint Management Services LLC	2023 FNDN Annual Report cover & design	\$1,675.00	Truist
7/15/2024	3161	Community Florist	Arrangement for staff member	\$81.00	Truist
7/15/2024	3162	Complete Erosion Control, LLC	Maint.Mowing Snell Property July 9, 2024	\$150.00	Truist
7/15/2024	3163	Pasco-Hernando State College	Rotary Club of NPR Scholarship \$ - Alyssa Hernandez #0354261	\$1,500.00	Truist
7/22/2024	3164	Courtney Faye Dominique	Reimbursement for Gift Cards and Picture for NAS Summer Acad	\$118.00	Truist
7/22/2024	3165	Kimberly Anderson	Bakery: 80 cookies for Ribbon Cutting for NAHAI	\$150.00	Truist
7/22/2024	3166	Pasco-Hernando State College	Summer 20243 Scholarships Awards	\$179,564.95	Truist
7/29/2024	3167	Pasco-Hernando State College	Q2 expense - SPD and Salaries	\$228,185.64	Truist
Truist				<u><u>\$426,565.03</u></u>	
7/2/2024	473	Bank of America	Bank of America Merchant Account Fee for July	\$19.95	Bank of America
7/29/2024	474	Bank of America	Rec BOA check pymt to June statement	\$0.02	Bank of America
7/2/2024	4158	Bank of America	PUBLIX: Fndn Board Mtg supplies, stewardship cards, mtg refreshments, Donor cultivation. PANERA: Fndn Board Mtg refreshments, Stewardship Mtg. WALMART: Fndn Board Mtg supplies. OFFICE DEPOT: team supplies. AICPA & FICPA membership fees; CPA license renewal; Boulevard Rest: Stewardship mtg; Ruby Tuesday: Donor cultivation mtg.	\$1,487.77	Bank of America
Bank of America, NA				<u><u>\$1,507.74</u></u>	
Total				<u><u>\$428,072.77</u></u>	

Supporting documentation on these expenditures will be made available upon request.

Pasco-Hernando State College Foundation, Inc.
College Q2 2024 SPD Invoice
Invoice #202500038 & 202500075

Project ID	Source	Transaction	Reference	Date	Debit Amount	Account Number
1011	Baseball	2366-33	SPD - Men's Baseball	6/30/2024	6,150.00	20-68020-370-20-8074
1011 Total					6,150.00	
1026	Women's Flag Football NJCAA Grant	2370-2	SPD - Women's Flag Football Grant	6/30/2024	6,159.29	20-68020-370-20-8074
1026 Total					6,159.29	
1160	Administrative Assessment	2366-1	SPD - Staff Salary (Database)	6/30/2024	17,446.37	10-51501-401-10-1004
1160 Total					17,446.37	
2300	Anne F. Bucy	2366-28	SPD - Donor Salary	6/30/2024	12,845.83	20-68020-370-20-7270
2300 Total					12,845.83	
7006	Wm. Carney SPD	2366-9	SPD - Employee Flowers	6/30/2024	208.00	20-68020-370-20-7221
		2366-11	SPD - Chamber Dues	6/30/2024	801.39	20-68020-370-20-7225
		2366-29	SPD - President's Institute	6/30/2024	8,358.45	20-68020-370-20-7271
7006 Total					9,367.84	
7010	Rose & Leonard Case	2366-10	SPD - Meetings: President	6/30/2024	631.50	20-68020-370-20-7224
		2366-14	SPD - Meetings VP & Fin	6/30/2024	73.25	20-68020-370-20-7229
		2366-15	SPD - AVP Facilities and Adm serv	6/30/2024	50.17	20-68020-370-20-7230
		2366-17	SPD - VP of Advancement	6/30/2024	41.98	20-68020-370-20-7237
		2366-18	SPD - North Campus Provost	6/30/2024	2,160.23	20-68020-370-20-7242
		2366-19	SPD - Chief Academic Officer	6/30/2024	159.24	20-68020-370-20-7243
		2366-20	SPD - East Campus Provost	6/30/2024	107.83	20-68020-370-20-7244
		2366-21	SPD - Spring Hill Campus Provost	6/30/2024	549.11	20-68020-370-20-7247
		2366-22	SPD - Porter Campus Provost	6/30/2024	758.17	20-68020-370-20-7248
		2366-23	SPD - SVP Stud Affairs/ Enrollment	6/30/2024	56.49	20-68020-370-20-7251
		2366-5	SPD - Student Recruiting/Senior Blitz	6/30/2024	734.51	20-68020-370-20-7258
		2366-26	SPD - SVP Tech & Dist Ed	6/30/2024	1,760.28	20-68020-370-20-7265
		2366-27	SPD - Admission Recruiting Materials	6/30/2024	2,277.94	20-68020-370-20-7266
		2366-36	SPD - Chief of Staff & Gen Coun	6/30/2024	336.66	20-68020-370-20-8074
		2366-38	SPD - LSAMP Student Supplies	6/30/2024	161.11	20-68020-370-20-8074
		2366-40	SPD - Student Activities	6/30/2024	313.78	20-68020-370-20-8074
7010 Total					10,172.25	
7100	Pathway to Student Success and Engagement Academy	2366-30	SPD - Pathway for Success	6/30/2024	70,071.49	20-68020-370-20-7278
7100 Total					70,071.49	
7215	Concept College PHSC	2366-8	SPD - Concept College	6/30/2024	8,271.00	20-68020-370-20-7215
7215 Total					8,271.00	
7248	V. P. Porter Campus at Wiregrass Ranch	2366-37	SPD - Porter Campus 10th Anniversary	6/30/2024	7,528.07	20-68020-370-20-8074
7248 Total					7,528.07	
8013	Braun: COE/CROP/TSIC/NAS	2366-24	SPD - NAS Summer Academy	6/30/2024	22,882.17	20-68020-370-20-7260
		2370-1	SPD - NASD Summer Academy	6/30/2024	684.00	20-68020-370-20-7260
		2366-25	SPD - NAS & TSIC Salaries	6/30/2024	38,385.49	20-68020-370-20-7261
8013 Total					61,951.66	
8021	McKethan Library	2366-13	SPD - Library Development	6/30/2024	8,380.46	20-68020-370-20-7227
8021 Total					8,380.46	
8049	Health Challenge Grant	2366-32	SPD - Salaries - Health Challenge Grant	6/30/2024	8,250.00	20-68020-370-20-8072
8049 Total					8,250.00	
Grand Total					226,594.26	

Approved by College Legal Counsel

Signature



Date

8/14/24

Pasco-Hernando State College Foundation, Inc.
Warrant Register

August 2024

Date Paid	Check #	Vendor name	Description	Amount	Bank name
8/6/2024	33	AT&T Mobility	July 2024 wireless services	\$66.47	Truist
8/21/2024	1401	Truist Bank Fees for August	Aug 2024 Bank fees	\$71.36	Truist
8/6/2024	3168	Autumn Alexis	The Bistro Cafe - Dr.Pizor stewardship mtg	\$19.15	Truist
8/6/2024	3169	Complete Erosion Control, LLC	Snell Property Maintenance July	\$150.00	Truist
8/6/2024	3170	Pasco-Hernando State College	Q2 Addtl Expenses	\$6,843.29	Truist
8/6/2024	3171	Touchpoint Management Services LLC	2023 FNDN Annual Report layout & printing	\$4,324.00	Truist
8/19/2024	3172	Burgess Chambers & Assoc., Inc.	Q2-24 Investment Advisory fee	\$17,497.21	Truist
8/26/2024	3173	Complete Erosion Control, LLC	Snell Property Maintenance August	\$150.00	Truist
Truist				<u>\$29,121.48</u>	
8/2/2024	475	Bank of America	Bank of America Merchant Account Fee for August	\$19.95	Bank of America
8/6/2024	4160	Bank of America	AFP annual membership & conference fees, NCA CPA CPE training, Publix: Goal#5 mtg supplies/snacks, OfficeDepot: team supplies, Pizza Hut- Papa Johns- Caprese Pizza House- Slice of Pizzeria: Stud.Affairs & Admiss. & IT campus teams thank you lunches during 1st week of semester, Carrabba's Italian Grill: WC staff/faculty txu gathering, Bristo Cafe: WC staff/faculty recharge gathering, Olio: cultivation of donors, Panera: NAHI candidate interview mtg, Ruby Tuesday's: Task Force mtg, First Watch: College Grants mtg w/Dr.W.	\$1,456.81	Bank of America
Bank of America, NA				<u>\$1,476.76</u>	
Total				<u>\$30,598.24</u>	

Supporting documentation on these expenditures will be made available upon request.

MOTION FOR AUTHORIZATION TO AMEND PURCHASE PRICE AND
CLOSE ON SALE OF RIDGE ROAD PROPERTY

WHEREAS, Pasco-Hernando State College Foundation, Inc., herein referred to as the “Foundation”, is the lawful owner of certain real property located at Ridge Road, New Port Richey, Florida 34654, further described as Parcel 1: Lake Worrell No 1 PB 4 PG 82 Lots 28 29 30 & 31 BLK 6 exc South 10.00 ft thereof or 7726 PG 484, Parcel 2: Lake Worrell No 1 PB 4 PG 82 Lots 32 thru 38 inclusive block 6 exc east 15.00 ft of lot 38 & exc south 10.00 ft thereof or 7726 PG 484, (the “Property”);

WHEREAS, the Board Members of the Foundation have determined that it is in the best interest of the Foundation and in furtherance of its mission to sell the Property; and

WHEREAS, on May 29, 2024, the Foundation granted authority to Dr. Lisa Richardson to sell the Property at a purchase price of no less than \$415,000.00 and to execute all necessary documentation required to complete the sale of the Property in a timely and efficient manner.

NOW, THEREFORE, BE IT RESOLVED, that the Board Members of the Foundation hereby authorizes the Vice President of Vice Advancement, Innovation, and Strategic Partnerships, Dr. Lisa Richardson, and/or Vice President of Government Relationships and General Counsel, Andrea Brvenik to:

1. Negotiate a purchase price of the Property of no less than Three Hundred Fifty Thousand and 00/1000 Dollars (\$350,000.00); and
2. Execute all closing documents to effectuate the sale of the Property and close on the sale of the Property no later than September 26, 2024.

Adopted this 25th day of September 2024, by the Executive Committee on behalf of the Board Members of Pasco-Hernando State College Foundation, Inc.

Board Chair
R. Seth Mann

Secretary
Dr. Daniel Powell

Lawrence and Charlotte Klau Memorial Fund

Memorandum of Understanding

This Memorandum of Understanding is made with Pasco-Hernando State College Foundation, Inc. (hereinafter referred to as “the Foundation”), Pasco-Hernando State College (hereinafter referred to as “the College”) and Lawrence Klau (hereinafter referred to as the “Donor”).

WHEREAS, the Donor desires to provide to the Foundation for the College, and the Foundation desires to obtain from the Donor, the charitable contributions based upon the terms and conditions set forth in this Agreement,

NOW, THEREFORE, the parties agree as follows:

The Lawrence and Charlotte Klau Memorial Fund

The Lawrence and Charlotte Klau Memorial Fund (“the Fund”) will be used to fund student scholarships. The contributions and any interest income specified below will be used to provide financial aid for tuition assistance to students enrolled at Pasco-Hernando State College.

CRITERIA:

The minimum requirements for the scholarship are:

1. Must be a student in a medical discipline. Preference given to students in nursing programs.
2. Preference for students with a minimum GPA of 3.0.
3. Preference given to students who do not qualify for financial need-based government grants.
4. Preference given to full-time students.

Fiscal Administration

The Donor directs that all proceeds from the above-referenced gift, along with all future contributions directed to this Fund, shall be held in an endowed fund of the Foundation, specifically, the Lawrence and Charlotte Klau Memorial Fund. The Fund shall be maintained and managed by the Foundation in accordance with the Foundation’s endowment management and accounting policies.

Available funds will be held in an endowed fund of the Foundation and realized gains will be reinvested annually to keep pace with inflation. It is the intent of the donor that 10% of the principal and any interest income from the Fund will be expended each academic year until the Fund balance drops below \$50,000. Once the Fund is reduced to \$50,000 or less, the balance of the Fund shall be expended in the following academic year.

Available principal and income will be used to fund student scholarships at the standard rate established by the Foundation Board of Directors. If enough eligible students cannot be identified to award 10% of the principal and interest in a given year, any unused annual distributions may, at the discretion of the Foundation, be used for health program equipment, and/or be returned to the principal of the Fund or held for the stated purpose in subsequent periods.

In the event that the Fund created herein cannot be used for the purpose intended, the Foundation may use the distributions for a substantially similar purpose or for such other purposes as will foster and promote the growth, progress and general welfare of Pasco-Hernando State College, keeping in mind the original intent of the Donor. Every effort will be made to consult and inform the Donor, if such changes are deemed necessary.

The recipients of the scholarships will be selected by a college-wide committee and/or the PHSC Financial Aid Office. The Foundation will provide the donor or the donors assigns with an annual report on the name(s) of the scholarship recipients, a financial report and any other available information as needed.

Naming:

Should the amount of funds given by the Donor cumulatively during his lifetime and through this estate gift meet or exceed the amount established to secure a naming opportunity, the donor requests consideration of naming of the West Campus Performing Arts Center, West Campus Health Sciences Building, Health Sciences Courtyard, or other available area in those two buildings, in that order. The Donor understands that naming rights are subject to College Policies and Procedures and subject to approval by the PHSC Foundation Board and PHSC District Board of Trustees.

Date of Establishment

It is understood and agreed that the Fund will be established with designated contributions from the maturing of the Estate of Lawrence Klau. The Donor and others may make additional contributions to the Fund in any year, and at their discretion.

Matching Funds

Based upon eligibility, the contribution may be matched by the Dr. Philip Benjamin Matching Fund program of the state of Florida. The Donor has been advised that matching funds have not been available since 2008 and it is uncertain when the Program will resume. The Foundation will submit Program certification of all contributions.

Lawrence Klau Date 2-23-18
Donor
Lawrence Klau

William J. Shustowski, Jr. Date 2-23-18
William J. Shustowski, Jr. Ph.D.
Executive Director, Pasco-Hernando State College Foundation, Inc.

Timothy L. Beard Date 2-27-18
Timothy L. Beard, Ph.D.
President, Pasco-Hernando State College

"Approved by Counsel
Via Email dated 2/20/18 "
Date 2/20/18 By PAW

Pasco-Hernando State College Foundation, Inc.
Tax ID: 59-1731676
10230 Ridge Road, New Port Richey, FL 34654
727-816-3410 www.phsc.edu/foundation

Pasco-Hernando State College Foundation Board Designees

President's Designee as Secretary

Dr. Daniel Powell, Vice President Academic Affairs/Chief Academic Officer and College Provost

District Board of Trustees Designee

Nicole Newlon, J.D.

AMENDED BYLAWS
OF
PASCO-HERNANDO STATE COLLEGE FOUNDATION, INC.

ARTICLE I Purposes and Governing Instruments

- Section 1. The Pasco-Hernando State College Foundation, Inc. (Foundation) is established as a Florida non-profit corporation by articles of incorporation filed on August 7, 1975 with the Secretary of State of the State of Florida. The Foundation will operate in accordance with federal laws, Florida Statutes, District Board of Trustees Board Rules and these Bylaws.
- Section 2. The purpose of the Foundation is the direct support of the mission of Pasco-Hernando State College (College) to further the educational needs and interests of our community. The Foundation is organized and operated exclusively to receive, hold, invest, and administer property and to make expenditures to, or for the benefit of, Pasco-Hernando State College in accordance with Florida Statute 1004.70. This support is achieved by providing administrative support and funding for scholarships, salaries, library resources, faculty and staff development, construction and renovation, student recruitment and retention, academic programs, technology, and other College needs as deemed appropriate by the Members of the Foundation Board (Board).

ARTICLE II Offices and Personnel

- Section 1. The Offices of the Foundation shall be located at the District Office of the College.
- Section 2. The Foundation shall be authorized to contribute in whole or in part to the salaries and benefits of any personnel employed by the College to oversee the day to day operations of the Foundation. The Board may retain the services, on an independent contractor basis, of auditors, financial/investment advisors or other professionals as the Board deems necessary and appropriate.
- Section 3. Vice President of Advancement. The President of the College shall appoint a Vice President of Advancement, with the advice of the Executive Board, who will be responsible for the day to day operations of the Foundation. The Vice President of Advancement will report to the College President. The Vice President of Advancement shall coordinate the date, time, place and agenda of meetings. The Vice President of Advancement shall be responsible for taking and publishing minutes of all meetings.

Section 4. Director of Foundation Financial Operations. The Director of Foundation Financial Operations will report to the Vice President of Advancement and shall provide day to day financial accounting for the Foundation and shall assist the Vice President of Advancement in the performance of the duties of that office.

ARTICLE III Members

Section 1. Eligibility. The members of the Foundation Board (the Member) shall be such other persons interested in the purposes of the Foundation and at the invitation of the Board.

Section 2. Classes of Members. The Foundation shall have three (3) classes of Members. The designation of each such class and the qualifications of the Members of each such class shall be as follows:

- A. Active Members. Active Members are highly respected members of the community and shall actively pursue the purposes of the Foundation and shall be entitled to vote on such matters as hereafter provided in accordance with their duties as members of the Board. Active Members and Executive Board Members shall be the only classes of members entitled to vote.
- B. Other Classes of Board Members: The Executive Board may by resolution create such other classes of membership as it may, from time to time, determine to be in the best interest of the Foundation. Members shall have no vote on the governance of the Foundation and may not hold office, but shall have such other rights, privileges, duties, and obligations as the Board may determine. Examples include, but are not limited to: The President of the Student Government Association (SGA President), a PHSC Distinguished Alum and/or the Campaign Chair.
- C. Executive Board Members. Executive Board Members (with the exception of the Chair of the District Board of Trustees, the College President or designee, and the At Large Members) will serve a two (2) year term and include:
 - 1. The Chair of the Foundation Board who shall serve as chair of the Executive Board.
 - 2. The Vice Chair of the Foundation
 - 3. The Chair, or designee, of the District Board of Trustees of Pasco-Hernando State College

4. The Secretary of the Foundation who shall also serve as Secretary of the Executive Board, and is the President of the College or the PHSC President's designee of the President of the College
5. The Treasurer of the Foundation who will serve as the Finance Committee Chair.
6. Immediate Past Chair of the Foundation Board. The Immediate Past Chair will also serve as the Governance Committee Chair. The Chair of the Foundation Board, with input from the Vice President of Advancement, will select an alternate in the event that circumstances prevent the immediate past chair from serving as the Governance Committee Chair.
7. At Large Member(s). The remaining open positions, up to two (2), elected by the Foundation Board at the annual meeting (January of each calendar year) will serve on the Executive Board.

D. Honorary Members: Honorary membership in the Foundation may be conferred by the Board by a majority vote at any meeting for outstanding service, assistance to the Foundation or such other reasons as the Board finds to be reasonable, appropriate and in the best interests of the Foundation. In extenuating circumstances, the Vice President of Advancement, with approval from the Board Chair, may appoint an Honorary Member. Honorary Members shall not have voting privileges on the governance of the Foundation and may not hold office.

Section 3. Termination of Membership. Membership may be terminated or suspended in this Foundation on the occurrence of any of the following events:

- A. Death of a Member
- B. Voluntary Termination of membership in writing. Receipt by the Vice President of Advancement and the Board Chair of the written resignation - by the Member, provided that such writing does not specify a later date of effectiveness for such resignation and provided further that the Board, by majority vote at any regular or special meeting, may elect to accelerate the effective date of such termination.

- C. Involuntary Termination. A member may be required to relinquish their seat on the Board if unable to uphold the responsibilities of Foundation Board Members. A member may be removed, for any reason, at the recommendation of the Board Chair and with a majority vote of approval during a regularly scheduled or special meeting of the Foundation Board.

Section 4. Roles and Responsibilities. It is important that all members of the Foundation Board, except Honorary Members, be willing to be accountable and contribute of their time, talent, and treasure.

ARTICLE IV Foundation Board Members

Section 1. Governance. The affairs of this Foundation shall be managed by the Active Members of the Foundation Board (Board) as hereinafter provided; the College President shall exercise ultimate control over all institutional fund raising in accordance with District Board of Trustees Board Rule 6Hx19-7.01.

Section 2. Number, Terms of Office and Manner of Selection.

- A. The Executive Board shall establish the total number of Members, which shall be not less than thirteen (13) nor more than thirty (30) Members will be selected in the manner prescribed in these bylaws. The Active members of the Board shall constitute the voting members of the Foundation.
- B. The Chair of the District Board of Trustees, or designee, shall serve on the Foundation Board and the Executive Board in accordance with District Board of Trustees Board Rule 6Hx19-7.01 and Florida Statute 1004.70.
- C. The President of the College or a designee shall serve as a member of the Foundation Board and on the Executive Board as Secretary to the Foundation in accordance with District Board of Trustees Board Rule 6Hx19-7.01.
- D. The balance of the Members shall be selected in the following manner:
 - 1. Prior to the annual organizational meeting, the Vice President of Advancement shall notify the College President and the Chair of the Governance Committee,

in writing, of the names of the Active Members whose terms expire at the end of the current fiscal year, as well as the members of the Executive Board whose two (2) year term will be expiring at the end of the current fiscal year.

a. The President of the College shall nominate one person to be elected at the annual organizational meeting.

2. The Board shall elect Members from the nominations of the President of the College and the Governance Committee. Election shall require the affirmative vote of the majority of the members of the Board present. In the event the Board fails to elect a nominee, the Board shall request the President of the College or the Governance Committee to submit an additional nominee or additional nominees to the Board for its consideration depending upon the source of the nomination or nominations failing to receive the affirmative vote. The Board may vote on such nominees at any regular or special meeting of the Board as long as notice that nominee will be considered is given to each member of the Board eligible to vote.

E. The terms of the office of elected Members shall be two years in length with the option for renewal at the end of their term. In order to harmonize the terms of the current Board, so that the terms of Board members are staggered, the Foundation Board shall approve certain members to begin a two-year term in January 2024 which shall then expire in January 2026 with the option for renewal. The remainder of the current members' terms shall expire in January 2025 and shall have the option to renew their term for a two-year period which will expire in January 2027. New Foundation member positions added to the Foundation Board shall serve either a one year or two-year term as recommended by the Governance Committee. Vacancies occurring during a term may be filled for the unexpired portion thereof by election at the next quarterly meeting. The College President, the Executive Board or any Member may nominate a person for the vacancy provided such nominations be made to the Executive Offices of the Foundation no less than 20 days prior to the next quarterly meeting. All terms shall begin and end on the date of the annual Organizational meeting.

ARTICLE V Meetings

- Section 1. The Board shall meet in January of each year for purposes of electing officers and members of the Executive Board. This shall be the annual organizational meeting and the election will be held under “New Business” of the agenda. Terms of Members elected at the organizational meeting shall commence at the close of the annual organizational meeting. Terms of Members who are not being reelected shall end at the close of the annual organizational meeting.
- Section 2. A quorum at the annual organizational meeting, as well as all other quarterly and special meetings of the Foundation Board, shall be determined by the number of members present and a majority vote shall govern. A quorum of the Members of the Foundation Board shall consist of one third (1/3) plus one of the members of the Board and the majority vote shall govern. Provided a quorum is physically present at the meeting, attendance of a member by telephone, video conference, or comparable means shall constitute proper attendance.
- Section 3. The Board shall meet quarterly in the State of Florida at a time, date and place to be set by the Executive Board. Quarterly meetings shall alternate between Pasco and Hernando County when possible.
- Section 4. Special meetings of the Board may be called by the Chair of the Foundation, or the President of the College. Such special meetings of the Board shall be held in either Pasco or Hernando counties in the State of Florida at a time, date and place designated in the notice of meeting.
- Section 5. Notice of regularly scheduled meetings and any special meeting shall be given by the Executive Office of the Foundation to each Member at least five (5) days before the meeting. Notice of any special meeting shall state the purpose thereof. Failure of any Member to receive notice shall not affect the validity of any act of the Board at such meeting.
- A. The Chair of the Foundation shall act as Chair of all meetings of the Board. In the Chair’s absence, the Vice-Chair shall serve as Chair. In the absence of the Chair and Vice-Chair, the Immediate Past Chair shall serve as Chair. In the absence of the aforementioned three, the Board may appoint any member to serve as acting Chair. The Secretary to the Foundation shall act as Secretary of all meetings of the Board, but in the Secretary’s absence, the presiding officer.
 - B. The Executive Board shall meet at the call of the Chair of the Foundation or the President of the College. One third (1/3) plus

one members of the Executive Board membership shall constitute a quorum.

- C. The Executive Board shall have and may exercise all powers and authority of the Board when the Board is not in session subject only to such restrictions as the Board may from time to time specify. Provided, however, that the Executive Board shall have no authority to alter, amend or repeal the Charter or the Bylaws of the Foundation or to appoint Members. All actions of the Executive Board shall be reported in writing to the Members individually at the next meeting of the Board. All actions of the Executive Board shall be included in the minutes of the Board.

Section 6. Governance Committee. The Governance Committee shall assist the Board in fulfilling its oversight responsibilities through the implementation of sound governing policies, oversight of the Bylaws and by submitting nominations for Members, and preparing a slate of candidates for Board officers in the manner provided in these Bylaws. The past Foundation Board Chair will serve as committee chair; the Committee will be composed of not less than three Members and will meet at least two (2) times annually and upon the call of the Committee Chair. One third (1/3) plus one members of the Governance Committee shall constitute a quorum for carrying out the business of the committee.

Section 7. Finance Committee. The Board Chair shall appoint a Finance Committee from among the Members. The Treasurer shall serve as Chair. The Finance Committee shall be responsible for the review, oversight and recommendation of gift acceptance policies, gift spending policies, with periodically reviewing the investment strategies and other financial matters of the Foundation and make recommendations regarding financial strategies or related matters to the Board as appropriate. The Committee shall consist of not fewer than five (5) Members including two members of the Executive Board and the immediate past Board Chair or the Chair's designee. The Finance Committee will meet four (4) times annually and upon the call of the Committee Chair. One third (1/3) plus one members of the Finance Committee shall constitute a quorum for carrying out the business of the committee.

Section 8. Audit Committee. The Audit Committee shall provide oversight of the Foundation's financial reporting process including the audit process. The Committee shall establish and maintain internal controls and indicate any significant changes to internal controls. The Committee shall also disclose to the auditors all significant deficiencies. The Audit Committee shall report its activities and findings to the Board no later than thirty (30) days after receipt of the audit. The Committee shall consist of five (5) members, two (2)

members of the Finance Committee, one (1) current Board member, one (1) non-current Board member (honorary life member) and the Vice-Chair of the Board or the Board Chair's appointee who will serve as Chair. This Committee shall meet at least one (1) time annually and at the call of the Committee Chair. One third (1/3) plus one members of the Audit Committee shall constitute a quorum for carrying out the business of the committee.

Section 9. Other Committees. The Board shall have the authority to establish other standing or ad hoc committees as may be deemed necessary. The Executive Board may establish ad hoc committees, as it deems appropriate. No ad hoc committee shall survive for more than 12 consecutive months unless re-established by the Board or Executive Board prior to the 12th month of its existence.

ARTICLE VI Powers and Duties of Officers

Section 1. Chair. The Chair of the Foundation shall preside at all meetings of the Board and shall perform such duties as may from time to time be assigned by the Board. The Chair shall serve on and Chair the Executive Board. The Chair recommends to the Board committee members and appoints Committee Chairs and Vice-Chairs at their discretion, except as specified in these Bylaws.

Section 2. Vice-Chair. The Vice-Chair shall assist the Chair as necessary and shall serve as Chair of the Board in the absence of the Chair. In the event the Chair is unable or unwilling to serve the full term of office, the Vice-Chair shall assume the Chair for the balance of the term. The Vice-Chair shall succeed the Chair at the completion of the two-year term of the Chair. In the event the Vice-Chair has been required to complete the term of office of the preceding Chair, the Vice-Chair shall serve two years as Chair after the expiration of the original term of the Chair. The Vice-Chair shall serve as Chair of the Audit Committee.

Section 3. Secretary. The Secretary whose term is designated by the President according to District Board of Trustees Board Rule 6Hx19-701 shall be responsible for coordinating as necessary with the Vice President of Advancement all business of the Board, including the acceptance of gifts, collection of revenue and expenditures of funds as authorized by the Board. The Secretary shall take steps to ensure that all of the corporate records are maintained at the Executive Offices of the Foundation and are, at all reasonable times, open to examination by any Member; shall review and ensure the accuracy of the minutes of all meetings of the Board and Executive Board; shall ensure that the Vice President of Advancement has given and served notice of meetings as required by these Bylaws; may affix

the seal of the Foundation to all contract authorized by the Board and perform such other duties as may be prescribed by the Board.

- Section 4. Treasurer. The Treasurer shall periodically review all of the funds and financial records of the Foundation, review the disbursal of funds; require that full and accurate accounts of the receipts and disbursements are maintained by the Foundation Offices; in coordination with the Vice President of Advancement, report to the Executive Board and the Board at each meeting on the these accounts; and shall perform such other duties as may be prescribed by the Board.
- Section 5. Terms of Office. The Chair, Vice-Chair, and Treasurer shall serve for two consecutive years and may only be reappointed as Chair or Vice-Chair after a period of two years have passed since completion of the last term served.

ARTICLE VII Funds

- Section 1. Checks and Depositories of the Foundation. All checks, legal documents or other official acts of the Foundation shall require the signature of the Chair and the President of the College. All such matters shall require approval or ratification by the Board.
- Section 2. Depositories. Funds of the Foundation shall be deposited only in banks federally insured by the Federal Deposit Insurance Corporation or in insured Federal Savings and Loan Associations, except that the Foundation may invest funds in accordance with the standards set forth in the investment policy established by the Board.
- Section 3. The Vice President of Advancement may authorize expenses up to \$5,000 for items not included in the approved Foundation budget. The Vice President of Advancement may also authorize spending of up to \$50,000 of unrestricted net assets for emergency funding needs of the College. This would include, but not limited to, student needs for food, clothing, technology, scholarships, etc.
- Section 4. Any request to expend funds from a gift accepted over \$25,000 will be accompanied by an approval from the General Counsel as to the appropriateness of the expenditure.
- Section 5. Any acceptance of gifts should follow the guidelines found in the gift acceptance policy.

ARTICLE VIII Fiscal Year and Audits

Section 1. Fiscal Year.

The fiscal year of the Foundation shall be January 1 to December 31.

Section 2. Audits.

- A. The Board shall select a reputable, independent auditor according to an acceptable competitive selection process to audit all of the accounts of the Foundation and submit the audit report to the Board’s Audit Committee, which report shall include an operating statement for the fiscal year and a balance sheet as of the close of the fiscal year. The Board Chair shall furnish a copy of the audit report to the District Board of Trustees of the College.
- B. Neither the auditor selected nor any member or employee of any auditing firm selected shall be a Foundation Board Member.
- C. A copy of the report of the auditor shall be made available to each member of the Board as soon as practicable and such reports shall be presented at the first quarterly meeting of the Board after the audit is available.

ARTICLE IX Procedural Issues

All meetings of the Board, Executive Board, and committees established by these bylaws or by actions of the Board shall be governed by the latest edition *Robert’s Rules of Order* except where these rules may be inconsistent with these bylaws or with special rules of order established by the Board, Executive Board, or other committees. All meetings of the Board, the Executive Board or any other Committees of the Foundation shall be conducted in accordance with Chapter 286 of Florida Statutes (the Government in the Sunshine Law).

ADOPTED by the Foundation Board on this twenty-~~fourth~~fifth day of ~~January~~ September 2024.

Chair - Seth Mann

Vice Chair – Barbara-Jo Bell

ATTEST: _____

Secretary - ~~Bob Bade~~ Daniel Powell

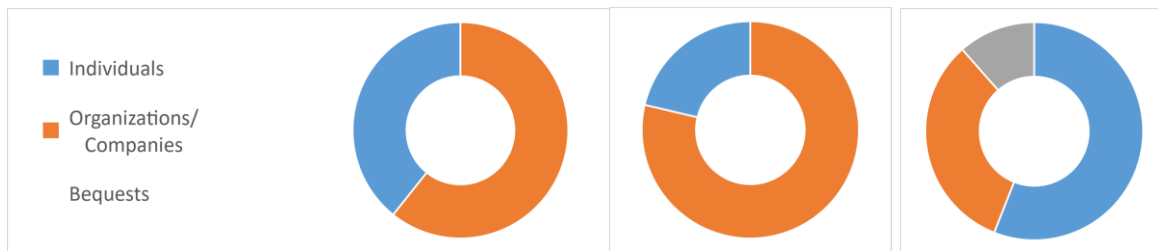
YTD Donation Revenue Comparison

Pasco-Hernando State College Foundation

As of 9/1/2024

(Paid gifts only, pledges and in-kind gifts are not included)

	2022 As of 9/1/2022	2023 As of 9/1/2023	2024 As of 9/1/2024
Total Donations Received:	\$366,581.49	\$351,761.42	\$571,807.76
Total Number of Donors:	325	297	282



Giving by:

Individuals	\$143,954.85	\$74,919.80	\$320,124.03
Organizations/Companies	\$222,626.64	\$276,841.62	\$185,960.02
Bequests	\$0.00	\$0.00	\$65,723.71

PHSC
PASCO-HERNANDO STATE COLLEGE
FOUNDATION, INC.

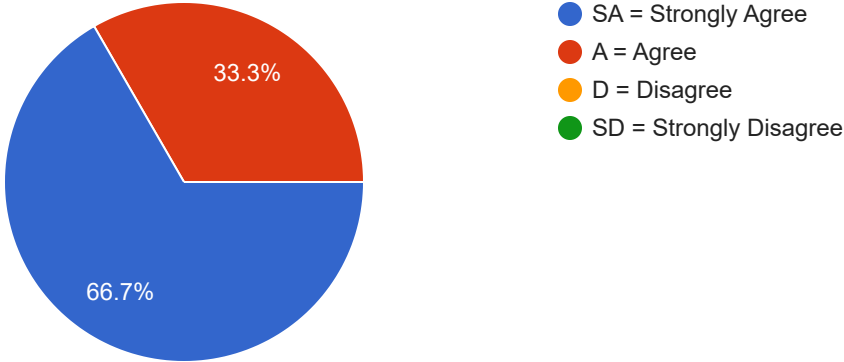
PHSC Foundation Board Self-Evaluation Survey

9 responses

Communication among Board members at meetings is conducive to a productive working environment.

 Copy

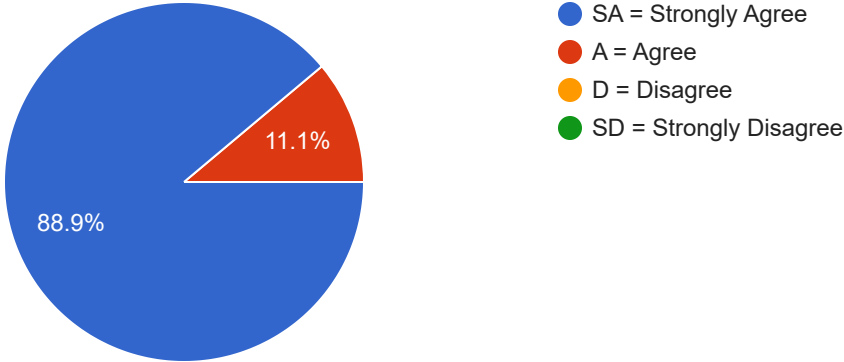
9 responses



Communication between Board members and the President or staff is conducive to a productive working environment.

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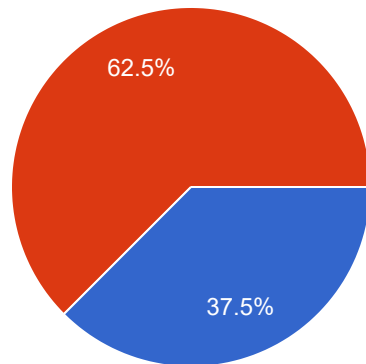
9 responses



The Board recognizes and utilizes the strengths of each of its individual members including personal contacts within the community.

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8 responses

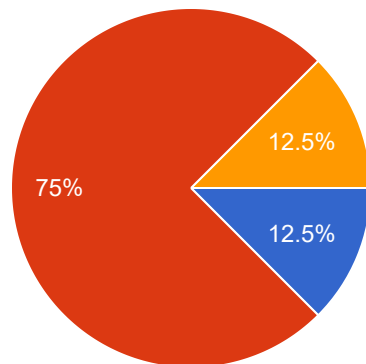


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

Individual Board members actively participate in Foundation Board activities.

 Copy

8 responses

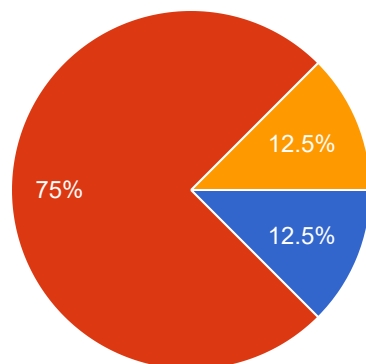


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

Individual Board members actively participate in Foundation events and fundraising initiatives.

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8 responses

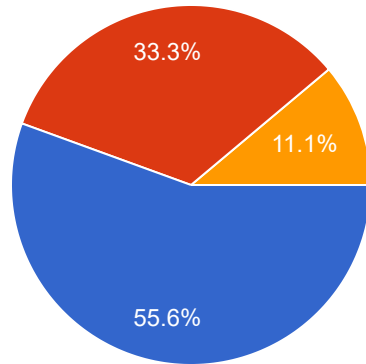


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

Roles and responsibilities of Board members are clear.

 Copy

9 responses

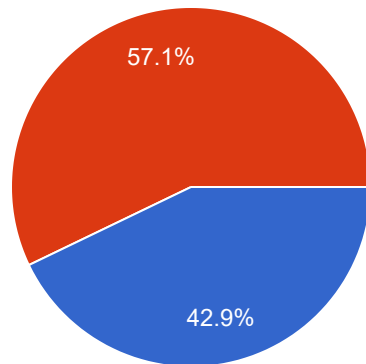


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

Most Board members devote adequate time to their Board responsibilities and fundraising.

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7 responses

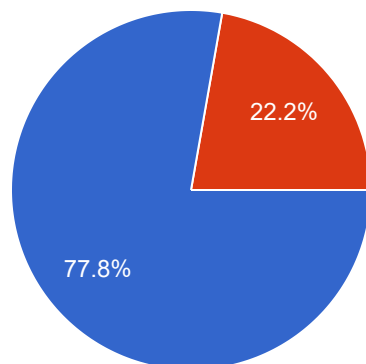


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

I attend Board meetings regularly, respond to meeting and/or event invites in a timely manner, and actively participate in one or more Board committee(s).

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9 responses

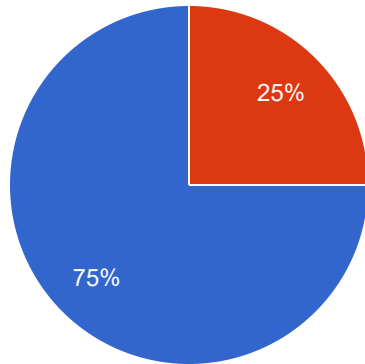


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

As a Board member, I serve as an advocate of the Foundation and adequately give of my time, talent, and treasure.

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8 responses

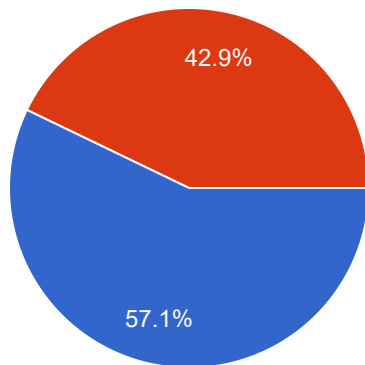


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

The Board has adequate opportunity to discuss trends in the organization's financial performance.

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7 responses

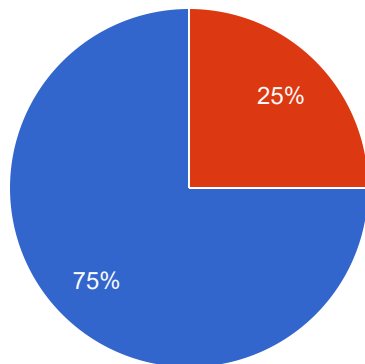


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

The Board understands the College's policy regarding public communication and abides by the Sunshine Laws of the State of Florida.

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8 responses

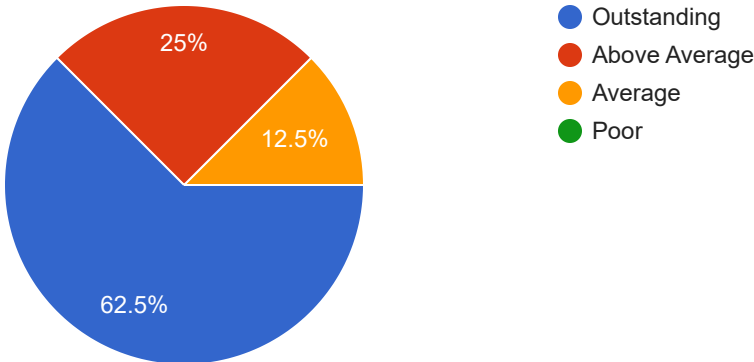


- SA = Strongly Agree
- A = Agree
- D = Disagree
- SD = Strongly Disagree

Overall, how would you rate the effectiveness of the Board? (Outstanding, Above Average, Average, Poor)



8 responses



Please share any other comments you have below:

3 responses

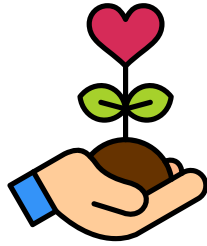
Still being relatively new, I didnt feel comfortable answering all, but answered what i thought I could

I've only been on the board for one meeting, sometimes went with Agree instead of Strongly Agree because have not had a long period of time to see it in action to get a clear picture, yet. Happy with what I have seen but some of questions don't necessarily apply or don't have a full picture yet.

I really appreciate the positive atmosphere within the PHSC Foundation Board. Great work is being done by great people.

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Culture of Philanthropy



PHSC Employees

Dr. Gary Cors

John Fey

Dr. Davina Jones

Student Life and Leadership

Dr. Jason Smith

Steve Winterling

Foundation Board Members

Marc Bowman

Kerra Kuzmick

David Lambert

Seth Mann

Monica Mills

Thank you for your support!

PASCO-HERNANDO STATE COLLEGE FOUNDATION, INC.

Secure an increasing level of support from the State, philanthropic community and other sources and advance the College's mission through strategic marketing, communications, media relations and partnerships.

Objective 1: Enhance the College's influence and support at local, state and federal levels to secure increased funding, advocate for favorable policies and boost community impact.

- Continue to implement a comprehensive strategy for government relations.
- Secure at least one, funded legislative initiative annually which benefits the college's students, faculty, staff or operations.
- Collaborate with the Council of Presidents to ensure that legislative requests align with the College's needs.
- Ensure legislative appropriations align with the College's funding model by collaborating with federal, state and local representatives.
- Leverage existing connections and actively build new relationships with key government and education stakeholders.

Objective 2: Increase funding for the College and the PHSC Foundation through enhanced grant support and philanthropic gifts.

- Conduct comprehensive research to identify state and foundation grant opportunities.
- Increase overall philanthropic support by 5 percent each year.
- Raise the number of donors by 5 percent annually.
- Obtain \$2 million in new grant funding each year.
- Expand Foundation assets from \$69.5 million to \$92 million.
- Secure a minimum of two gifts or commitments of \$1 million or more.

Objective 3: Increase PHSC Foundation funding to enhance College initiatives and support student success.

- Raise non-scholarship financial support to at least \$1 million annually, an increase of \$90,000 per year based on 2023 levels.
- Increase Foundation scholarship awards to \$1.6 million annually, reflecting a 23 percent increase from 2023 levels.
- Improve impact reporting to donors and strengthen stewardship efforts.
- Involve Foundation board members in advocating for PHSC and facilitating connections with potential donors.
- Leverage funding from the West Pasco Dental Association to support student recruitment for dental programs.

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Objective 4: Develop and implement the Nursing and Allied Health Advancement Institute at the Porter Campus at Wiregrass Ranch.

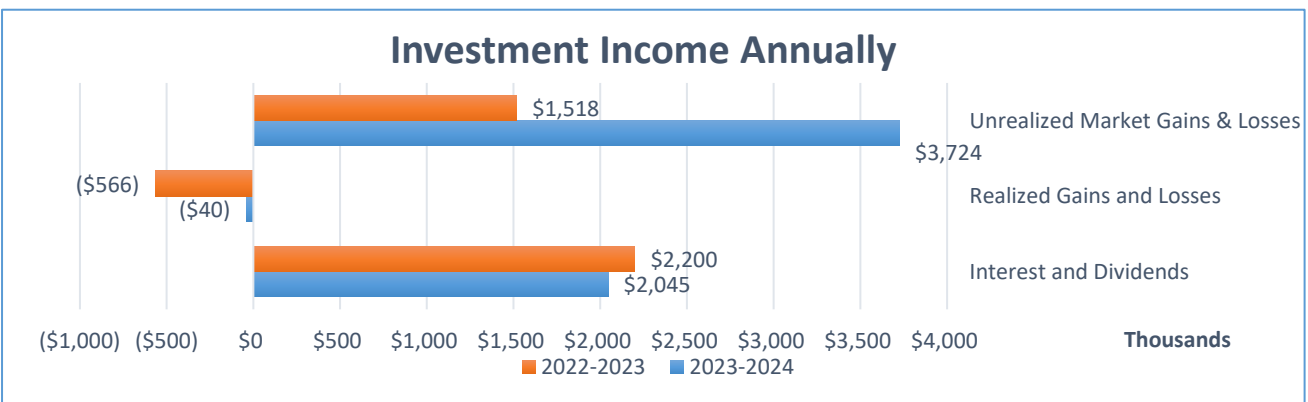
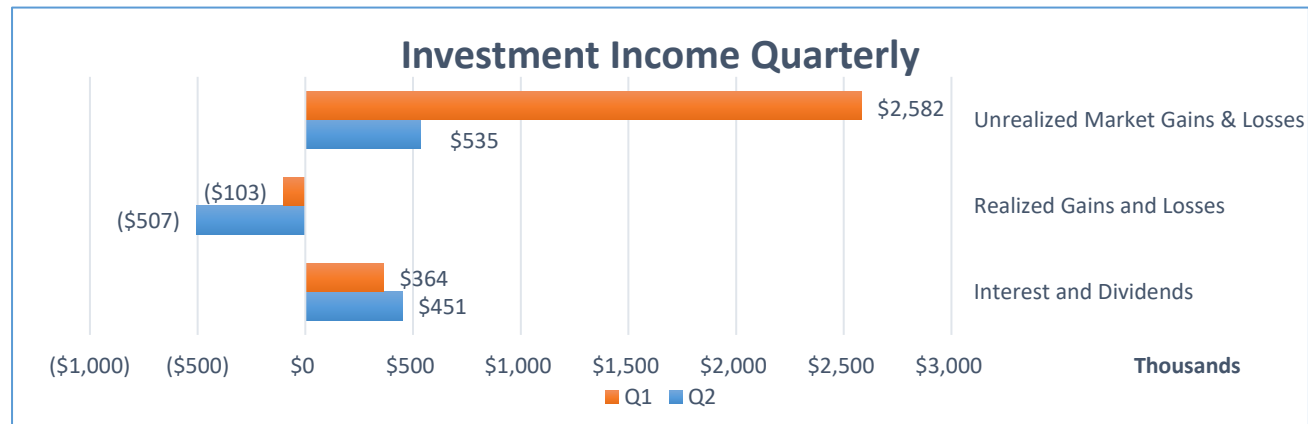
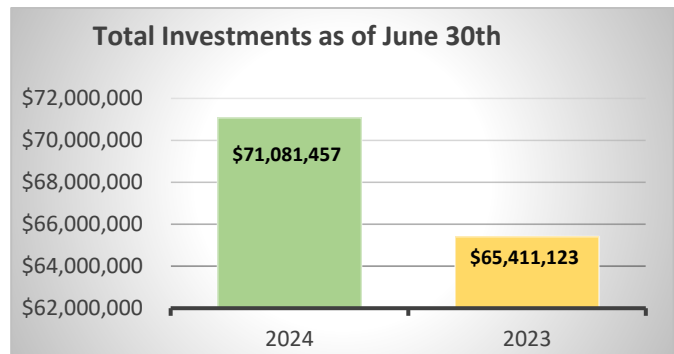
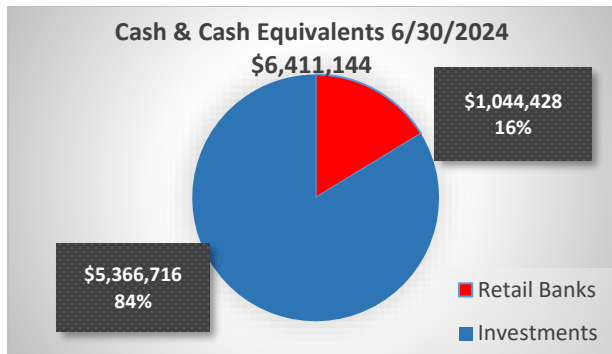
- Develop and lead a strategic alliance between PHSC and community healthcare partners to define the Institute's direction and goals, fostering collaboration and enhancing educational and employment opportunities in nursing and allied health fields.
- Formalize strategic partnership agreements with at least six local healthcare partners.
- Recruit an Executive Director for the Nursing and Allied Health Advancement Institute, along with the necessary staff.
- Implement fundraising strategies to secure \$1.5 million in matching funds, ensuring the Institute's sustainability and growth.

Objective 5: Increase other community partnerships.

- Establish at least one new major, multi-faceted, corporate partnership annually.
- Enhance and solidify existing relationships with community partners.

Objective 6: Develop and execute integrated marketing and communications programs to boost community awareness and engagement with PHSC.

- Complete an external assessment of the PHSC website, implement recommended improvements and update the responsibility structure for website pages.
- Market the Strategic Plan effectively.
- Develop a compelling content strategy to communicate PHSC's impact which fosters engagement with donors, alumni and community stakeholders.
- Run multi-channel ad campaigns in Pasco and Hernando counties targeting residents to increase awareness of PHSC and increase engagement campaigns by 20 percent as compared to spring 2024 ad campaigns.
- Increase the number of positive media stories about PHSC each year.
- Grow engagement on all social media platforms on which PHSC has a presence by 50 percent.
- Design/create and frequently update billboards, banner flags and tabletop displays in the community to boost positive awareness of the College.
- Produce and distribute College information to real estate agents, welcome centers in new developments, local businesses and other relevant locations.



Budget Variance Report 2024

Account Number	Amended Budget	6/30/2024	Variance	%
Revenues				
Total Operating Revenues	\$2,262,824	\$878,204	(\$1,384,619)	39%
Expenses				
Total Support Services	\$414,499	\$158,016	\$256,483	38%
Total College Support	\$2,317,977	\$1,166,108	\$1,151,869	50%
Total Investments Expense	\$245,000	\$95,677	\$149,323	39%
Total Expenses	\$2,977,476	\$1,419,801	\$1,557,675	48%
NET SURPLUS/(DEFICIT)	(\$714,652)	(\$541,597)	\$173,055	
Total Additions to Endowments	\$100,000	\$356,117	\$256,117	356%

**PASCO HERNANDO STATE COLLEGE FOUNDATION, INC.
BOARD MEMBER NOMINATION FORM**

Please submit nominations to the PHSC Foundation no later than **October 15, 2024**.

Name of Nominator: _____

Name of Nominee: _____

Title: _____

Company: _____

Address: _____

Phone: _____

Fax: _____

Email: _____

Characteristics of Foundation Board Members:

- Genuine interest in the plans, objectives, and future of Pasco-Hernando State College and its direct support organization, Pasco-Hernando State College Foundation, Inc.
- Influence and prestige in the community
- Willingness to be accountable and contribute of their time, talent, and treasure to Foundation activities and initiatives
- Ability to use specialized or professional knowledge to assist the Foundation
- High moral and ethical standards

The Governance Committee will take into consideration geographic location, career/occupation, diversity, and the needs of the PHSC Foundation Board. **New board members who have influence and/or affluence will enable us to continue developing our resources.**

Please address the qualifications of the nominee related to the criteria above:

Please do not offer a board position to anyone since we may have more nominations than openings. The nominator will be expected to facilitate an introduction between the nominee and the Vice President of Advancement or the President. There will be a visit scheduled with selected nominees before the slate is brought to the annual meeting. If you have any questions, please call Dr. Lisa Richardson at 727-816-3404.

Please return this form by one of the methods below.

Mail: PHSC Foundation, 10230 Ridge Road, New Port Richey, FL 34654

Email scanned document: foundation@phsc.edu

REGISTER NOW!

Friday, October 18, 2024

***Registration – 7:30 a.m.**

***Shotgun start – 9:00 a.m.**



Lake Jovita

GOLF & COUNTRY CLUB

PHSC Foundation Annual Golf Tournament

Lake Jovita Golf & Country Club in Dade City

Presented By:



For more information, please contact:

Jen Ferguson at 727.816.3431 or fergusj@phsc.edu

Visit: giving.phsc.edu/golf for sponsorship opportunities

Sponsorship Opportunities

Awards Reception Sponsor – \$5,000*

- One (1) foursome entry in the tournament
- Company name/logo on signage and awards reception marketing
- Recognition at the awards reception

Putting Contest Sponsor – \$5,000*

- One (1) foursome entry in the tournament
- Company tent and name/logo on putting green signage
- Recognition at the awards reception



Beverage Sponsor – \$5,000*

- One (1) foursome entry in the tournament
- Company name/logo on beverage cart signage and tournament koozies
- Recognition at the awards reception

Breakfast Sponsor – \$3,500*

- One (1) foursome entry in the tournament
- Company name/logo on signage displayed in breakfast area
- Recognition at the awards reception

*Sponsorship includes golf, on-course beverages, contests and awards reception.

Hole Sponsor – \$300

- Company name/logo on hole sign
- Recognition on event sponsor board

Foursome – \$2,000

Includes golf, on-course beverages, contests and awards reception

All sponsorships include recognition in our Foundation Focus Newsletter emailed to 15,000 people monthly.

Pasco-Hernando State College Foundation Mission Statement

The PHSC Foundation, a direct-support organization for Pasco-Hernando State College, provides strategic support and funding for scholarships, salaries, library resources, faculty and staff development, construction and renovation, student recruitment and outreach, academic programs, technology, and other College needs as deemed appropriate by the Foundation Board.



Two ways to register/sponsor:

1. Scan here →
2. Visit: giving.phsc.edu/golf



Presenting Sponsor:  **Advent Health**